



## Lynn McGrade

### Partner

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[Investment Management](#)  
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[ETFs, Structured Products & Closed-End Funds](#)  
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[Cannabis & Psychedelics](#)

Lynn practises corporate law, with a focus on investment management. She represents both Canadian and foreign fund managers on legal issues related to the provision of advisory services, the distribution of securities, and the establishment, operation and administration of investment products such as:

- mutual funds
- exchange-traded funds
- segregated funds
- hedge funds
- closed-end funds
- pooled fund products

Lynn is a recognized authority on securities registrant regulation, compliance and fund governance. She also has extensive experience in merger and acquisition transactions in the investment industry.

Lynn is the national leader of BLG's Investment Management Group and the UK Desk. She is also a member of the firm's [Environmental, Social & Governance \(ESG\)](#) initiative.

## Experience

- Represented Return on Innovation Advisors Ltd., an investment management firm, in its transaction with Stone Investment Group Limited.
- Has been involved in the creation and structuring of investment products, including fund-on-fund structures, funds involving derivatives, leverage or short selling and exempt or private funds, exchange-traded funds, listed or closed-end funds, segregated funds, and private equity funds.
- Frequently provides training and advice on compliance issues impacting securities registrants, including providing assistance with the preparation of policies and procedures and risk-management systems and preparing for and responding to issues related to regulatory compliance audits and surveys.
- Advises many foreign fund managers and portfolio managers in connection with offering funds or advisory services in Canada.
- Regularly advises on a wide range of fund governance, securities registrant regulation, sales practices and advertising issues.
- Regularly assists fund managers with fund restructurings including multi-classing, windups, mergers and terminations.
- Has acted for industry participants in a large number of merger and acquisition transactions, including sales and purchases of mutual fund businesses, closed-end listed funds, high-net-worth advisory businesses, and IIROC and MFDA members.
- Deals extensively with issues related to institutional and high net worth managed account businesses and mandates.
- Proficient in issues relating to custody, brokerage arrangements, repurchase arrangements and securities lending.
- Has obtained novel and group exemptive relief from various securities requirements.

## Insights & Events

- More than marketing How to share your ESG story with investors
- The Registration Rules Book
- Understanding the CSA's guidance on ESG disclosures by investment funds
- Are you meeting Canada's ESG disclosure requirements?
- CFA Institute & Canadian Securities Administrators release ESG investment disclosure standards
- Special Presentation - ESG in the Capital Markets: The Ecosystem
- ESG expectations of institutional investors
- Canadian securities regulators conduct a "green" sweep of ESG products and practices
- Where are the Directors in a World in Crisis? ESG and corporate governance best practices
- Trends to watch in 2021 – ESG: from optional to essential
- Navigating the changing business and foreign investment landscape in 2021
- Uniquely Canadian regulatory expectations for investment fund liquidity risk management
- No advice on mutual fund investing? No trail after June 1, 2022, but challenges ahead
- CSA seek to require registrants to help defend clients against financial exploitation
- Regulatory responses to COVID-19 disruption to financial market participants
- New Compensation Restrictions for a New Decade – CSA Bans with Twists in Ontario
- OSC's Regulatory Burden Reduction Proposals – Potential Benefits to Investment Funds and Registrants
- KYC and suitability proposals raise the bar standard
- Regulators divided over best interest standards

- Speaker, “Risk Identification & Creating a Risk Matrix”, NSCP National Conference, October 29, 2018
- Speaker, “Hot Topics & Burning Regulatory Developments for Investment Funds”, IBA Annual Conference Rome, October 11, 2018
- Mutual Fund Embedded Compensation: the Expected, the Dramatically Unexpected and What's Next?
- Chair, “Challenges & Opportunities”, Women in Leadership, May 16, 2018
- Regulators propose restrictions on titles and designations

## Beyond Our Walls

### Professional Involvement

- Past Chair and Board of Directors, National Society of Compliance Professionals

### Community Involvement

- Secretary and Board of Directors, Member, Investment Committee and Finance Committee, Toronto General & Western Hospital Foundation
- Past President, board of directors, Duke of Edinburgh Award Program (Ontario)

## Awards & Recognitions

- Recognized in the 2022 edition of *Lexpert Special Edition: Finance and M&A*
- Selected by peers for inclusion in the 2022 edition (and since 2006) of *The Best Lawyers in Canada*® (Mutual Funds Law) and in the 2022 edition (and since 2021) (Cannabis Law).
- Recognized in the 2022 edition (and since 2016) of *Chambers Canada — Canada's Leading Lawyers for Business* (Investment Funds).
- Recognized in the 2020-2022 and 2018 (and since 2008) edition of *The Canadian Legal Lexpert*® *Directory* (Investment Funds & Asset Management) and in the 2020-2022, 2017- 2018 editions for Corporate Mid-Market and Investment Funds & Asset Management.
- Recognized in the 2022 edition (and since 2020) of *IFLR1000* (Capital Markets; Investment Funds; Corporate and M&A)
- Recognized in the 2020 edition of *Lexpert Special Edition: Agribusiness and Cannabis*
- Recognized in the 2020 edition of the *Who's Who Legal* (Private Funds - Formation).
- Recipient of the Ontario Bar Association Award of Excellence in the Promotion of Women' Equality
- Recipient of the Women's Executive Network (WXN) Canada's Most Powerful Women: Top 100 Award in 2013.
- Recipient of the 2013 *Lexpert*® *Zenith Award*.
- Recognized in every edition of the *Lexpert*®/*American Lawyer Guide to the Leading 500 Lawyers in Canada* since 2008.
- Recognized as a 2017 Acritas Star.

## Bar Admission & Education

- Ontario, 1990
- JD, Osgoode Hall Law School, 1988



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As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 725 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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